

Advertising Outside Sales

SUMMER INTERNSHIP



**Looking for a great full-time summer internship?
Want “real-world” experience and the opportunity to work
for a leader in the publishing/online media industry?**

Newsday's Advertising Sales Summer Internship program offers students hands on experience selling and servicing existing advertising accounts while working side by side with seasoned sales professionals within a territory. Responsibilities include but are not limited to: handling customer inquiries, pitching advertising packages/solutions, update client's information/account activity and learn how to negotiate and close sales. The ideal candidate will have strong communication and presentation skills, possess innovate problem solving skills and creativity in managing accounts. Past sales, retail and/or hospitality experience a plus.

40 Hours per week @ \$10/hr., plus incentive.

If you're considering Newsday's Sales Internship Program, our requirements include:

- A general interest in advertising, marketing and/or publishing
- Valid drivers license and reliable transportation
- Must be able to work between May 18th -August 8th (some flexibility available)

For more information, visit us online at www.newsday.com/about or email your resume as a Microsoft Word attachment to sean.klocek@newsday.com with the subject line: Newsday Advertising Internship 2008